

## Message Text

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ACTION OPIC-06

INFO OCT-01 ARA-06 ISO-00 EB-07 COME-00 CIAE-00 INR-07

NSAE-00 /027 W

-----141849Z 043310 /44

R 141445Z JAN 77

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 3116

LIMITED OFFICIAL USE SAN SALVADOR 0205

FOR OPIC

E.O. 11652: N/A

TAGS: EINV, ES

SUBJECT: OPIC REQUEST FOR INFORMATIONION TALLEY INVESTMENT; OPICR  
BILATERAL

REF: COLDIRON/EINIK TELCGN OF 1/5/77

1. TALLEY INVESTMENT - AS REQUESTED BY COLDIRON DURING REF  
TELCON, EMBASSY HAS OBTAINED FOLLOWING INFORMATION ON  
DEVELOPMENTAL IMPACT OF TALLEY INVESTMENT IN EL SALVADOR.  
THE OPERATIONS OF TALLEY'S EL SALVADOR SUBSIDIARY, IMES  
(A LADIES GARMENT ASSEMBLY OPERATION), ARE SUPPORTIVE OF  
GOES POLICY OF INCREASING LABOR INTENSIVE INDUSTRIES IN  
THE COUNTRY. IMES HAS GROWN FROM 90 EMPLOYEES IN FEBRUARY  
1974 TO A CURRENT LEVEL OF 235 WORKERS. THERE ARE PLANS  
TO INCREASE THIS NUMBER BY 30. IMES MANAGEMENT TEAM IN-  
CLUDES ONLY ONE AMERICAN AND HAS A LARGE NUMBER OF SAL-  
VADORAN SUPERVISORY PERSONNEL. AVERAGE NON-MANAGEMENT  
WAGE OF 8.61 TO 15.02 COLONS (\$3.44 TO 6.00)PER DAY IS  
ABOVE AVERAGE LOCAL WAGE LEVELS. ACCORDING TO PLANT  
MANAGER, IMES PURCHASES ITS SHIPPING CARTONS AND OTHER  
SUPPLIES FROM LOCAL FIRMS.

2. OPIC BILATERAL AGREEMENT - WITH REFERENCE TO POSSIBLE MARCH  
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VISIT TO EL SALVADOR BY OPIC OFFICIALS TO DISCUSU  
BILATERAL, EMBASSY DOES NOT FEEL THAT DISCUSSIONS AT  
WORKING LEVEL WOULD BE FRUITFUL AT THIS TIME. BILATERAL  
QUESTION IS CURRENTLY ON THE SHELVES AT THE WORKING  
LEVEL IN THE FOREIGN MINISTRY. MINISTRY DOESN'T SEEM TO  
BE ABLE OR PARTICULARLY INTERESTED IN RESOLVING ITS  
IMPASSE WITH LEGAL STAFF OF ASSEMBLY OVER THE CONSTITUTION-

ALITY QUESTION. IF OPIC FEELS STRONGLY ABOUT  
OBTAINING NEW BILATERAL WITH GOES, EMBASSY WOULD  
RECOMMEND A HIGH-LEVEL OPIC PRESENTATION TO BE MADE TO  
THE INCOMING GOES ADMINISTRATION, WHICH TAKES OFFICE IN  
JULY. IN EMBASSY OPINION, THIS IS PROBABLY THE ONLY WAY  
TO BREAK LOOSE THE BILATERAL. DURING INFORMAL DISCUSSION,  
FONOFF WORKING LEVEL ACTION OFFICER ON BILATERAL CONFIRMED  
THAT FONOFF WORK ON BILATERAL QUESTION HAS COME TO A HALT.  
SOURCE SUPPORTED IDEA OF MAKING HIGH LEVEL APPROACH TO NEW  
GOES ADMINISTRATION AND SUGGESTED THAT SUCH APPROACH BE AT  
LEAST ON THE LEVEL OF AN OPIC VICE-PRESIDENT.  
EMBASSY WOULD APPRECIATE OPIC THOUGHTS ON MATTER.  
LOZANO

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRANSACTION CHECKS, FOREIGN INVESTMENTS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 14-Jan-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977SANSAA00205  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770015-0111  
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**Message ID:** 2a3b71d9-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION OPIC  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 25-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3595749  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** OPIC REQUEST FOR INFORMATION TALLEY INVESTMENT; OPICR BILATERAL  
**TAGS:** EINV, ES, OPIC, TALLEY  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/2a3b71d9-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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